



# RIDDLEBERGER

## BROTHERS, INC

"OUR EXPERIENCE AT YOUR SERVICE"

## Mechanical Contractors since 1940



“ Riddleberger Brothers, Inc. has been a mechanical contractor on our campus for many years. They provide good quality service, low cost and deliver projects on schedule. We appreciate their team approach to working with the University to ensure quality craftsmanship on university facilities. ”

**Charles W. King, Jr., Senior Vice President**  
*Administration & Finance*  
*James Madison University*

### OUR HISTORY

With well over seven decades of service to our customers, Riddleberger Brothers, Inc. is an established leader in heating, ventilation, air conditioning, plumbing and piping. Having merged with Trumbo Electric, Inc. in 2018, we're able to offer complete MEP contracting and service solutions to our clients with a combined 150 years of experience.

Our extensive range of services combined with our experience ensures that we meet our customers' every need. Our client list is as long and as impressive as our history, and our reputation is as solid as the systems we build and service.

### OUR ENGINEERED SERVICES

Riddleberger Brothers, Inc. uses a Design-Build approach to provide you with the exact set of Engineered Services you need from a single source. Our Professional Engineers, LEED Accredited Professionals, Certified Energy Managers, and Project Managers help you to define your project's objectives as well as the specific systems you'll need to achieve those objectives. RBI's Design-Build approach is the single source, turnkey answer to finishing your project on time and on budget.

### OUR SERVICE PROGRAMS

At Riddleberger Brothers, Inc., our Systems & Controls experts are just as committed to servicing and maintaining systems as we are to building them. Many of the most established companies and institutions in the region have service agreements with us.

### OUR RESOURCES

Riddleberger Brothers, Inc. provides extensive resources that enable us to respond to our customers' needs quickly. Our resources include:

- **Extensive Workforce** more than 530+ employees and 220 fully equipped vehicles.
- **Experienced Estimating Staff** experts with a proven track record of calculating highly accurate estimates.
- **Cutting-Edge Technology** from Computer-Aided Design systems to computerized climate control systems that reduce energy costs.
- **In-House Production** our 100,000 sq. ft. complex houses a sheet metal shop, coil line and computer-controlled production machinery, a plumbing shop, and a piping fabrication shop.
- **Heavy Equipment** a complete line of rock-solid machinery including backhoes and trucks.

### OUR EXPERIENCE AT YOUR SERVICE

Many of the largest and most notable corporations, businesses, and institutions in the region rely on Riddleberger Brothers, Inc. Note some quotes we've included of some of the many successful projects we've completed for our clients. We're sure we can help you as much as we've helped them.

### KEY FACTS

- Corporate offices in Mt. Crawford, VA
- Full service plumbing, mechanical, HVAC service, controls and design-build company
- Over 2,000 successfully completed major projects
- Member of Associated General Contractors (AGC), American Society of Heating, Refrigerating and Air Conditioning Engineers, Inc. (ASHRAE), American Subcontractors Association (ASA), American Society of Plumbing Engineers (ASPE), Plumbing-Heating-Cooling Contractors National Association (PHCC), Association for Facilities Engineering (AFE), Refrigeration Service Engineering Society (RSES), National Air Duct Cleaners Association (NADCA), Indoor Air Quality Association (IAQA)
- "R" Stamp Certified by National Board Inspection Code (NBIC)



# RIDDLEBERGER

BROTHERS, INC

## Bidder's Prequalification Statement

### 1. TYPE OF BUSINESS

Engineering, Contracting and Service

### 2. NAME OF COMPANY

Riddleberger Brothers, Inc.

6127 South Valley Pike  
Mt. Crawford, VA 22841

540.434.1731

540.432.1691

rbiva.com

**Trumbo Electric, Inc.** (Operating division of RBI)

258 North Timber Way  
Broadway, VA 22815

540.896.7095

540.896.9546

trumboelectric.com

### 3. PARENT COMPANY



Comfort Systems USA  
777 Post Oak Blvd., Suite 500  
Houston, TX 77056  
(713) 830-9600

Riddleberger Brothers is a wholly owned subsidiary of Comfort Systems USA

### 4. PERSON OF CONTACT

Daniel J. Blosser, President  
540.574.5908

### 5. TYPE OF ENTITY

"C" Corporation

State Incorporated

Virginia

### 6. NAMES OF OFFICERS, OWNERS, PARTNERS

Daniel J. Blosser, President  
Kelly R.S. Blosser, Chief Financial Officer  
Wayne Gibson, Vice President of Service  
Brent Trumbo, President/CEO - Trumbo Electrical division  
John A. Knepper, VP - Trumbo Electrical division

### 7. TYPE OF WORK PERFORMED

Mechanical, Plumbing, Sheet Metal, Service, Engineering, Electrical, Power Distribution

### 8. COMPANY STATUS

Open Shop

### 9. STATES IN WHICH YOU ARE LICENSED TO WORK

Virginia

RBI General and Mechanical VA License #2701-004943A  
TEI Electrical Contractor's License #2701-008485A

West Virginia

RBI Mechanical WV License #WV000753  
TEI Electrical License #WV000497



“ Our long standing relationship with RBI has been of significant benefit to VMRC. We consider RBI not just another vendor, but a partner. They are committed to quality workmanship, competitive pricing and are responsive to service needs. In addition, they have enabled us to improve energy efficiency and, like us, are dedicated to the overall well-being of our community. ”

**Judith Trumbo, President / CEO**  
VMRC, Inc.

**10. LISTED IN DUN & BRADSTREET**

Yes

**Current Rating**

5A2 (Comfort Systems USA)

**11. BUSINESS CLASSIFICATION**

Large Business

**12. LENGTH OF TIME IN BUSINESS**

Founded 1940, Incorporated 1958

**13. CURRENT NUMBER OF FULL-TIME EMPLOYEES**

530+

**14. TOTAL VOLUME OF WORK PERFORMED FOR THE PREVIOUS FIVE (5) YEARS**

2015 | \$57,657,790.00

2016 | \$65,047,478.00

2017 | \$66,178,892.00

2018 | \$78,159,567.00

2019 | \$105,237,050.00

**15. BANK REFERENCES**

Bank of Texas

Alice Worthington

713.289.5838

**16. BONDING CAPACITY**

\$50,000,000.00 *Single Project*

\$500,000,000.00 *Aggregate*

**Bonding Company**

Zurich

**Bonding Agent**

Adrienne Scalera

RFF & Associates, Inc.

195 Farmington Ave., Suite 300

Farmington, CT 06032

732.587.1953 *Direct Line*

732.388.3627 *Fax*

*Is the Bonding Company listed on the United States Department of Treasury list of acceptable surety corporations?*

Yes

*Is the Bonding Company licensed to transact fidelity and surety business in the Commonwealth of Virginia?*

Yes



**17. HAVE ANY PERFORMANCE OR PAYMENT BOND CLAIMS EVER BEEN PAID BY ANY SURETY ON BEHALF OF YOUR ORGANIZATION?**

No

**18. MAXIMUM COST RANGE FOR WORK PERFORMED ON A SINGLE PROJECT**

\$30,000,000.00

**19. MINIMUM COST RANGE FOR WORK PERFORMED ON A SINGLE PROJECT**

\$1,000.00

**20. PRESENT AND/OR PAST WORK COMPLETED**

Provided upon request

**21. PRESENT AND/OR RECENTLY COMPLETED WORK**

Provided upon request

**22. IN THE LAST TEN YEARS, HAS YOUR ORGANIZATION, OR ANY OFFICER, DIRECTOR, PARTNER OR OWNER, HAD JUDGEMENTS ENTERED AGAINST THEM FOR THE BREACH OF CONTRACTS FOR CONSTITUTION?**

No



RBI regularly exceeds our expectations. Very simply, they are the highest quality, best cost provider we work with in the HVAC field.



**Mark Baker, Director of Facilities and Construction Services**  
Valley Health



**23. IN THE LAST TEN YEARS, HAS YOUR ORGANIZATION OR ANY OFFICER, DIRECTOR, PARTNER, OWNER, PROJECT MANAGER, OR CHIEF FINANCIAL OFFICER OF YOUR ORGANIZATION**

a. ever been fired or adjudicated of having failed to abate a citation for building code violations by a court or local building code appeals board?

No

b. ever been found guilty on charges relating to conflicts of interest?

No

c. ever been convicted on criminal charges relating to contracting, construction, bidding, bid rigging, or bribery?

No

d. ever been convicted: (i) under Va. Code Section 2.2-4367 et seq. (Ethics in Public Contracting); (ii) under Va. Code Section 18.2-498.1 et seq. (Va. Governmental Frauds Act); (iii) under Va. Code Section 59.1-68.6 et seq. (Conspiracy to Rig Bids); (iv) of a criminal violation of Va. Code Section 40.1-49.4 (enforcement of occupational safety and health standards); of (v) of violating any substantially similar federal law or law of another state?

No

**24. IS YOUR ORGANIZATION OR ANY OFFICER, DIRECTOR, PARTNER, OR OWNER CURRENTLY DEBARRED FROM DOING FEDERAL, STATE, OR LOCAL GOVERNMENT WORK FOR ANY REASON?**

No

**25. HAS YOUR ORGANIZATION:**

a. ever been terminated on a contract for a cause?

No

b. within the last five years, made payment of actual and/or liquidated damages for failure to complete a project by the contracted date?

No

**26. HAS YOUR ORGANIZATION, IN THE LAST THREE YEARS, RECEIVED A FINAL ORDER FOR WILLFUL AND/OR REPEATED VIOLATION(S) FOR FAILURE TO ABATE ISSUED BY THE UNITED STATES OCCUPATIONAL SAFETY AND HEALTH ADMINISTRATION OR BY THE VIRGINIA DEPARTMENT OF LABOR AND INDUSTRY OR ANY OTHER GOVERNMENT AGENCY?**

No

**27. FINANCIAL STATEMENT ATTACHED?**

Provided upon request

**28. BRANCH OFFICES**

Winchester, VA

Lynchburg, VA

Charlottesville, VA

Electrical Division - Broadway, VA - Trumbo Electric

“

I enjoy working for Riddleberger Brothers because it's a place I can enjoy coming to every day. I've worked in the field and the shop, and both areas of the company made me feel like a family member, not just an employee.

This is one of the best places I've ever worked, no questions asked.

”

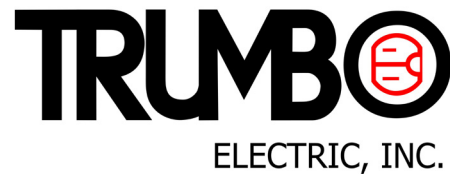
**Zack Carter, Sheet Metal Shop Mechanic**

*Riddleberger Brothers, Inc*

**OUR PEOPLE**

Our people are the foundation of Riddleberger Brothers, Inc. We have built our company and reputation on that experience, expertise, and customer service that we provide everyday. Our people are the key to our success.





## Riddleberger Brothers, Inc. Resume

A Virginia corporation since 1958 with offices located in Mt. Crawford, Virginia. Class "A" Virginia Contractor's Registration No. 2701-004943A.

### TYPE OF BUSINESS CONDUCTED

#### Construction Group

- Project Managers – degreed mechanical engineers
- Sales Engineers
- Estimation department
- BIM and Coordinated drawing departments
- Licensed Professional Engineers on staff
- LEED Accredited Professionals on staff
- Certified Energy Managers

#### Service Group

- Mechanical service and preventive maintenance including special projects
- Duct cleaning and indoor air quality
- Building automation systems

#### Contracting

- Lump Sum
- Cost Plus
- Time and Material

#### Design Build

- Turnkey Engineering & Design Services
- Energy Services & Audits

#### Electrical

- Preconstruction Services – Master Planning, Engineering, and Design
- Power Distribution Systems – 100% Redundant Power Distribution Systems for Critical Applications
- Building Systems – Indoor/Outdoor Lighting Systems, General-Purpose Power Distribution
- Diagnostic Testing/Preventative Maintenance
- Licensed professional Electrical Engineers
- 95% of electrical work self-performed

### MAJOR PIECES OF EQUIPMENT

- Construction trucks
- Skid steer loaders
- Air compressors
- Rental boilers
- Backhoes
- Portable welders-electric
- Welders-motor driven
- Dump, bucket, and auger trucks
- Manlifts
- Forklifts

### TYPES OF WORK PERFORMED

*85% of RBI's work is self-performed*

- Plumbing
- Heating
- Air Conditioning
- Sheet Metal Work (fabrication and installation)
- Process Piping
- Refrigeration
- Underground Utility (gas, water, storm drainage, sanitary sewer)
- Boiler Retubing and Repairs (National Board "R" Stamp)
- Air and Water Balance
- Electrical

### MARKET FOCUS

- Education (University and K-12)
- Commercial
- Industrial
- Healthcare
- Institutional
- Recreational
- Government



### 24-HOUR RESPONSE

Our people are there for you around the clock with 24-Hour Emergency Assistance. From back-up boilers to emergency rental units, we have the capability to get you back on-line.



## **RIDDLEBERGER** BROTHERS, INC

### **Riddleberger Brothers, Inc. Safety Success**

Riddleberger Brothers, Inc. (RBI) has been continuously raising the bar on safe work practices by elevating awareness of each employee within the organization. RBI has many recent achievements:

- Over 6,500,000 hours without a lost time injury.
- Virginia Safety and Health Achievement Recognition Program (SHARP).
- National Association of General Contractors (AGC) Safety Award.
- 100% of our field and shop employees, project managers, estimators, and management personnel are OSHA 10 certified.

As of February 2013, RBI surpassed 6,000,000 hours without a lost time injury; an employee safety accomplishment spanning over ten years. This success was achieved by a strong commitment and dedication from management, supervisors, and all RBI employees. Day-to-day management provides the necessary equipment and training for a safe work environment. Supervisors, in turn, lead by ensuring compliance with company policies and all federal, state, and local laws. Each employee is accountable for their own actions; safely producing high quality products and services to support the customer's needs.

When RBI achieved 1,000,000, 2,000,000, 3,000,000, 4,000,000, 5,000,000, and 6,000,000 hours worked without a lost time injury, employees were given safety awards as a token of appreciation for their support in achieving this milestone. Employees working safely are recognized through the Safety Champions and Caught Working Safely programs.

RBI participated with Virginia Occupational Safety and Health (VOSH) to become the only SHARP certified mechanical contractor in Virginia. This accomplishment was completed on February 15, 2007, following a process of many voluntary VOSH inspections in efforts to help improve safe work practices and elevate safety performance. RBI was SHARP recertified by VOSH in March 2019.

RBI also received a National AGC Safety Award (NASA) for the past six years. Participants were placed into divisions of their associated craft and specialty and then placed into categories of hours worked. RBI was recognized for having worked over 325,000 hours and still producing a low summary of work-related injuries and illnesses related to the construction industry. Our experience modification rate (EMR) for the past three years is:

2017 | .61

2018 | .57

2019 | .59

RBI is a people and results oriented mechanical contracting firm. A key to RBI's long standing success is the belief in caring enough about your employees and colleagues to see them go home the way they came to work. These beliefs are energetically practiced with total commitment. Starting in orientation, employees undergo OSHA 10 Training before they set foot in the field of their work. The result is a stronger, safer company.

For more complete safety information and records, please contact our safety department.



**6,000,000 SAFE  
MAN HOURS**

In 2013, RBI surpassed 6 million hours worked without a lost time accident. With that kind of track record, imagine how carefully we'll execute your project.